



PIEDMONT COMMUNITY HEALTHCARE, INC.
2316 Atherholt Road, Lynchburg, VA 24501
(434 947-4463) • 1-800-400-PCHP
Fax (434 947-3670)



HEALTHWORKS
125 Nationwide Drive, Lynchburg, VA 24502
(434.200.2348)

January 11, 2021

Piedmont Acquires HealthWorks

I'm delighted to announce that Piedmont Community Health Plan, Inc. (Piedmont) has acquired HealthWorks Clinic, LLC (HealthWorks), a Lynchburg-based occupational medicine and employer health services company, from Centra Health, Inc.

Combining our two organizations will better enable us to support our community by providing a broader, more efficiently delivered, suite of healthcare services.

Further, this combination will be a win both for our companies and for the clients, brokers, providers and other stakeholders who so ably support us.

HealthWorks delivers a wide variety of offerings to employers – including occupational medicine, wellness services, employee assistance programs, physical therapy and industrial rehabilitation, as well as onsite clinics. Piedmont will be able to provide – over time – some of these same community-focused programs to our members, which will broaden our health and wellness offerings, increase our competitiveness in the health insurance industry and support our future growth. HealthWorks will gain new markets and opportunities to grow its business. And both companies will be able to leverage each other's products, skills and resources.

The Piedmont and HealthWorks businesses will operate in the same manner as before the acquisition. There are no changes to any programs, services, policies or staff.

This is a positive development for all of us, one that will support both Piedmont's and HealthWorks' growth and increase our ability to deliver more value to our community, to our commercial customers and to our members. In fact, we strongly believe this combination will result in the eventual growth of both businesses.

Thank you for your continued support of both Piedmont and HealthWorks. Please don't hesitate to get in touch with me, or with any member of our teams, if you have questions about this exciting announcement.

With best regards,

Richard Tugman
President and Chief Executive Officer
Piedmont Community Health Plan